

## Message Text

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13

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 W

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R 291635Z JAN 76

FM AMEMBASSY NOUAKCHOTT

TO SECSTATE WASHDC 5041

UNCLAS NOUAKCHOTT 0219

E.O. 11652: N/A

TAGS: BEXP MR

SUBJECT: PRODUCT OPPORTUNITY - AMC/JEEP T.O.

REFS: A. NOUAKCHOTT 4937 B. STATE 9486

1. AT REQUEST OF EMBASSY, LOCAL SOMACOTREC REP ON 27 AND 28 JAN. REVIEWED WITH EMBOFF ALL CORRESPONDENCE EXCHANGED BETWEEN HIS COMPANY AND AMC/JEEP SINCE ORIGINAL ORDER FOR VEHICLES PLACED. DRAWING FROM THESE CABLES, AND FROM REMARKS MADE BY SOMACOTREC REP, SITUATION APPEARS TO STAND AS FOLLOWS:

A. SOMACOTREC ORDERED AND PAID THROUGH BANKERS TRUST TWO JEEP WAGONEERS. UPON RECEIPT SOMACOTREC ORDER AND LETTER OF CREDIT FROM BANKERS TRUST, ATD/JEEP WIRED SOMACOTREC ACKNOWLEDGING THAT ORDER AND BANKERS TRUST CREDIT HAD BEEN RECEIVED. SAME MESSAGE NOTIFIED SOMACOTREC THAT PRICE OF WAGONEERS HAD INCREASED, LISTED REVISED PRICE, AND REQUESTED SOMACOTREC TO MAKE FUNDS AVAILABLE TO COVER DIFFERENCE. SOMACOTREC HAS SENT CABLES TO BANKERS TRUST AUTHORIZING RELEASE OF ADDITIONAL FUNDS AFTER RPT AFTER VEHICLES DELIVERED NOUAKCHOTT, AND TO AMC/JEEP ADVISING OF ACTION TAKEN. SOMACOTREC HAS NO FURTHER WORD CONCERNING STATUS OF VEHICLES FROM AMC/JEEP.

B. SOMACOTREC IS WILLING TO PAY REVISED COST OF JEEPS BUT ONLY AFTER JEEPS HAVE ARRIVED NOUAKCHOTT. AMC/JEEP WOULD RETAIN FUNDS ORIGINALLY TRANSFERRED, AND SOMACOTREC WOULD NOTIFY BANKERS TRUST TO AUTOMUTICALLY RELEASE FUNDS TO AMC/JEEP ONCE VEHICLES ARE IM NOUAKCHOTT. SOMACOTREC REP SAYS HIS COMPANY WILL CANCEL ORDER IF AMC/JEEP INSISTS ON

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RECEIVING SUPPLEMENTAL PAYMENT PRIOR TO DELIVERY OF JEEPS.

2. EMBOFF REQUESTED, AND SOMACOTREC REP AGREED, THAT  
SOMACOTREC SHOULD INCLUDE ALL OF ABOVE IN CABLE TO AMC/JEEP  
28 JAN. WE AGAIN COPIED DOWN CORRECT ADDRESS FOR AMC/JEEP,  
ATTENTION PAUL HARDY, AND PROVIDED SAME TO SOMACOTREC REP.  
PLEASE ADVISE ISOMACOTREC MESSAGE ARRIVES AND AMC/JEEP'S  
REACTION.HANDYSIDE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Draft Date:** 29 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Errors:** N/A  
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